Technology Transition
Advisory Services

Evaluate new software
and plan for improvement

Uncover the Strategic Benefits
of a Software Conversion or Upgrade

The time has come for many law firms to decide which software will serve the firm's needs best in the future. Should you continue using the same platform or switch to a new software system? These are not light considerations. System upgrades and conversions can be time-consuming and fraught with potential complications as well as capital output. But there are ways to minimize the pain and maximize the rewards of a conversion.

Wilson Legal Solutions can help you navigate this process with our technology transition advisory services. Our team of business of law and technology consultants can help you evaluate the best software for your firm. We'll help map out and execute a plan to use the conversion as an opportunity to improve your firm's operations.

Why Choose Wilson Legal Solutions?

When you choose Wilson Legal Solutions, you're working with consultants that help the world's largest law firms maximize the return on their software investments. Many of our consultants have spent their careers in the legal technology industry, helping law firms reach new levels of operational efficiency and profitability. Our team has the experience and history to enable you to make the most of your software conversion by helping you:

- Identify pain points and opportunities
- Develop your firm's transition plan
- Manage vendors by acting as an advocate for your firm's needs
- Prepare your data for quick migration
- Execute your plan with excellent project management, implementation, and training services

Transition Services

Plan all aspects of your transition to new software to help reduce disruption and speed time to value. Our approach includes the following services to support you wherever you are in your transition.

Strategy and Self-Diagnosis Service

- Business processes
- Resourcing
- IT infrastructure
- Deliverables
- Gap analyses

System Evaluation Service

- Functionality and short- and long-term technical implications
- Review of options related to capabilities, costs, and support
- Contract and pricing

Blueprint Preparation Service

- Timelines and plans
- Data preparation
- Existing system work
- Vendor maintenance
- Success criteria

Implementation Service

- Project management
- Technical work
- Coding and customizations
- Training
- Budget control

Take a Detailed Look at Each Service

Engage our team to support your entire transition or choose the services that best meet your needs:

Strategy and Self-Diagnosis Service

In an attempt to minimize disruption, some firms are tempted to seek software that maintains the status quo and allows the firm to work as it always has. The strategy and self-diagnosis service helps change this mindset. It helps reduce expenditures related to customizations, one-offs, extended work, or back-end support.

Almost every firm asks "what are we doing now" questions, but few dig deep enough to truly evaluate the firm's processes and identify opportunities for improvement. This service asks critical questions needed to accurately identify a software solution.

System Evaluation Service

Every facet of a firm's operations – from a business perspective or a practice perspective – is impacted by changes to the firm's software systems. That's why it's essential to choose software that helps ensure process efficiency and data integrity and accuracy. With the amount of churn in the legal technology industry, firms need to be especially vigilant when scoping and negotiating new software.

The system evaluation service helps you consider your software options, especially related to capabilities, costs, and support – but also how the software will impact other solutions within your IT landscape. Our team will help you create a budget and set realistic road maps. We'll also help negotiate your contract to mitigate surprises and ensure alignment of the project with your long-term needs.

Blueprint Preparation Service

With the blueprint preparation service, our team will conduct collaborative workshops with you and the software vendor to define project objectives and scope. We'll review the vendor's service budget to help ensure it matches your objectives. We'll inventory potential customizations such as reporting, integrations, and workflows.

Through this service, we'll also establish the implementation team structure and time commitments and identify gaps in skills. To improve end-user adoption, we'll outline change management plans. Our team of technical experts will also develop a data conversion strategy to help ensure accuracy and streamline the migration.

Implementation Service

The value of proper planning is evident during project implementation. Our team's extensive experience working with legal technology software helps streamline the implementation process and shorten your time to value.

Our professional project managers oversee progress to help ensure the project moves along according to the scope and plan. Our data specialists will apply their expertise to streamline extract, transform, and load processes. Our technical experts will address all of the technology and security implications of integrating new software in your environment. Our team will also fine tune any reports your firm needs so you realize immediate value from your implementation.

Benefits of Technology Transition Advisory Services

- Savings through time and project management
- Gains from improvements put in place
- Reduction in expenditures
- Risk mitigation
- Increased partner wealth
- Lower stress

To learn more about our technology transition advisory services, please visit us online at **www.wilsonlegalsol.com**, call us at **+1 484-422-0010**, or e-mail us at **info@wilsonlegalsol.com**.

Turn your data into insight and your insight into profit.